

Kiva Loan Questions

Making a Kiva loan to an entrepreneur with the money that we've raised requires careful consideration. The following questions—which can be answered by doing a bit of online research—will help you to determine whether or not your lending team is making a good lending decision.

Criteria	Basic Questions	Intermediate Questions	Advanced Questions
<p>Country Profile</p> <p><i>(Before making a Kiva loan, you should consider the following questions about the country where your loan will be sent.)</i></p>	<ul style="list-style-type: none"> What is the GDP Per Capita (<i>a rough way to estimate the average income of residents</i>) in this country? What is the average life expectancy for residents in this country? Is the life expectancy different for men and women? What percentages of people live in poverty in this country? How would your life change if you were living in this country? How does the quality of life in this country compare to other countries in the same region? 	<ul style="list-style-type: none"> How do people make a living in this country? Does this country have any valuable natural resources that it can use to make money? Do people living in this country have any access to a free public education? To adequate healthcare? What is the infant mortality rate (<i>the percentage of infants who die at a young age</i>) in this country? How does the world community feel about this country? Does it have the support of nations like the United States? Has it made any major enemies? 	<ul style="list-style-type: none"> Are there any groups in your country that are actively discriminated against today? Is there a history of discrimination against this group? Are there particular regions in this country where the quality of life is particularly poor? Will the loan that you are considering go to someone living in this region? Is this country currently experiencing any political or social turmoil? How does that turmoil affect your lending decision? What is the long-term history of this country? Has it been a stable country for a long while? Have wars or revolutions torn it apart?
<p>Entrepreneur Profile</p> <p><i>(Before making a Kiva loan, you should consider the following questions about the entrepreneur who is looking for support.)</i></p>	<ul style="list-style-type: none"> How old is the entrepreneur that you are considering making a loan to? Does your entrepreneur have a family? Is your entrepreneur working as a part of a group or a team? Does your entrepreneur already have a successful business or is this a new project? Has your entrepreneur successfully paid back other loans? 	<ul style="list-style-type: none"> How do you feel about the project that your entrepreneur is proposing? How does the project that your entrepreneur is proposing match up against other projects from the same country? Does it seem like your entrepreneur is starting a business that is likely to succeed based on what you know about the other loans made in this country and/or region? 	<ul style="list-style-type: none"> Is your entrepreneur from a minority group—women, race, religion—that is treated unfairly? Would your entrepreneur be able to find a loan from another source in their country? Will the project that your entrepreneur is proposing benefit other members of his/her community? Has your lending team or our Kiva club made loans for other projects just like this one?
<p>Lending Terms/Field Partner Profile</p> <p><i>(Before making a Kiva loan, you should consider the following questions about the terms of the loan that you are making and the quality of the Kiva Field Partner that will monitor your loan.)</i></p>	<ul style="list-style-type: none"> How long will it take for this loan to be paid back? Will this loan be repaid in monthly installments, or will it be repaid all at once? When is the final payment for this loan expected to be made? How long has the Kiva Field Partner in charge of managing this particular loan been working with Kiva? Do they seem like an experienced Kiva Field Partner? What is the "Risk Rating" for the Kiva Field Partner in charge of managing this particular loan? 	<ul style="list-style-type: none"> What percentage of the loan requested by the entrepreneur are you willing to donate? How long has this loan been posted on the Kiva website? Is the entrepreneur likely to get their entire loan covered by donors? How much interest does the Kiva Field partner for this particular loan charge its borrowers? How does that interest rate compare to the interest rate charged by other lenders in this country? To the interest rate charged by other Kiva Field Partners? Does the interest rate charged by this Kiva Field Partner seem reasonable? 	<ul style="list-style-type: none"> How does the repayment schedule for this particular loan compare to other loans made by your lending time or our Kiva club? Is it likely that your lending team will have the opportunity to reloan any of this money during the current school year? How does your answer affect your lending decision? How often does the Kiva Field Partner managing this loan write journal entries about the loans that they are managing? Does this answer affect your lending decision? What patterns can you find in the lending decisions of this Kiva Field Partner? Do they emphasize loans to women? To groups? Is their default or delinquency rate higher than average? Do they seem reliable?